

CONTRACT OF ENGAGEMENT – TRAINEE SALESPERSON

Real Estate Company Name:

Real Estate Company Address:

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TRAINEE NAME:

ADDRESS:

EMAIL:

DATE:

We offer you a Contract as a Trainee Salesperson with theBranch from the above named Company on the following terms and conditions:

1. The relationship between us shall be that of trainer and trainee.
2. This Contract will start on (insert date) and end as set out in Clause 10 or 11 below.
3. The purpose of this Contract shall be to provide you with practical real estate training services in conjunction with your Ignite Real Estate Salesperson programme.
4. Both parties agree that there shall be no payments required for the training services provided under this contract.
5. We agree to provide you with:
 - I. Administrative assistance regarding Sale and Purchase agreements and Agency agreements for learning and assessment purposes ;
 - II. Mentoring by Branch Manager in the key areas of sales development ;
 - III. Access to experienced salespeople and selling techniques ; and
 - IV. Familiarisation with our systems and procedures.
6. You agree that during the Term you will not undertake any activity or provide any service that comes within the definition of 'real estate agency work' in the Real Estate Agents Act 2008 and any amendments.
7. You agree to comply with all the above named Company rules and regulations as outlined in the company policies manual.
8. You will ensure that confidentiality of the above named Company affairs is maintained at all times.
9. For the avoidance of doubt, it is agreed that you are to be completely independent of the above named Company and are not to be considered for any purpose to be an employee. You will have no ability to speak for or bind the above named Company unless expressly authorised by the company in specific circumstances.
10. Either party may give one week's notice to terminate this Contract of Engagement
11. If it is not earlier terminated in accordance with clause 10, this Contract of Engagement shall automatically terminate on the: i) Completion of the Salesperson qualification; or. ii) 12 months from the date of this contract. ("the automatic termination date"). No notice is required to be given of the automatic termination date.
12. If you succeed in receiving your New Zealand Certificate in Real Estate (Salesperson) (Level 4) then we will consider offering you a Contract for Services as a Salesperson with the above named Company. However, nothing in this Contract of Engagement should be construed as providing you with a guarantee of a Contract for Services.

Please sign an acceptance of this offer in duplicate - one for you and one for Head Office.

Yours faithfully

Manager's Name:

Manager's Signature:

Date:

Trainee Section:

I(name), have read the above terms and conditions and have had an opportunity to seek advice about the Contract of Engagement and the intention that this Contract of Engagement be that of a trainee. By signing both copies of this Contract, I confirm my acceptance of the terms and conditions of this contract.

One copy is to be retained by me and one copy provided to the above named Company Head Office.

Signature: Date: