



# Your journey to being more

than just another director starts here.

🛇 MT. TARANAKI (MT. EGMONT), NEW ZEALAND

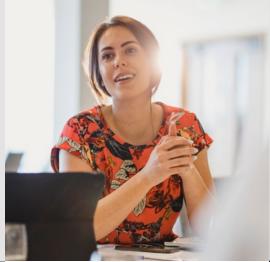


Applied Directorship Programme

## An Exclusive Programme for Those on a Directorship Journey

# Experienced directors

You want to further develop your skills as a non-executive director



# Next-generation directors

You are taking over the family business and want to be recognised as a director who has the skills and the knowledge to fulfil this role



CEOs, entrepreneurs and business founders

You run a business and are looking to implement a value-adding board



## Up-and-coming directors

You have an opportunity to become a director and you want to make the most value-adding contribution in the boardroom

# Aspiring directors

You are looking for your first appointment as a non-executive director



# $(\mathcal{D})$

# We understand your directorship goals:

- Create an impactful contribution in the boardroom
- Be recognised as someone who knows what it means to be a high-performance director
- Take your skills as a director to the next level
- Ensure that you truly add value in the boardroom
- Create maximum value for your business as a shareholder-manager looking to set up a board
- Add credibility to your directorship profile
- Bridge the gap between being a successful executive and being a successful director
- Maximise the potential fees you can earn as a non-executive director

- Challenge your understanding of what being a high-performance director is and lift your board contribution in the process
- Improve the quality of the appointments that you get as a director
- Experience a high-performance board process and boardroom engagements to be better prepared for the boardroom
  - So, join the Applied Directorship Programme irrespective of where you are on your directorship journey. We are here to support you in becoming a high-performance director.

## The Applied Directorship Programme Advantage

# By participating in the programme, you will furthermore:

- Understand what an effective and integrated high-performance board and governance methodology requires
- Reinforce and augment your knowledge and understanding of directors' duties and statutory obligations
- Gain working knowledge of the essential tools required for effective board meetings including governance documents, board papers and board calendar
- Gain practical expertise in applying the methodology with relevance to create value
- Recognise personal directorship strengths and opportunities to develop further through the Contribution Compass profiler

Being an effective director is about more than just theoretical knowledge; it is about understanding your role and effectively applying learnings. Therefore, the principles of gamification, simulated boardroom discussions and practical feedback are central to the programme.<sup>11</sup>

~ Carl Bates, Founding Partner of Sirdar, recognised New Zealand based director, CA and CMIoD.

## **Applied Pedagogy**

Four-hour sessions held monthly

Month Organisational Culture

Month

Risk Management and Compliance Month

Month

Effective Leadership

> Month OS Financial

Results

**Db** Stakeholder Engagement

Month

The Board

Team

Month

**1**U Evaluation and

Month

Evaluation and Improvement Month

Month

Strategy and Direction

Month

Shareholder

Returns

Overview

### Mode:

- Engaging online facilitation
- Simulated board meetings
- Utilising OnBoard's intelligent board management software

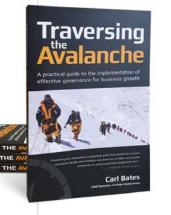
### **Recognition:**

Certificate of Competence

## Bonuses

## Bonus #1:

 Receive a copy of 'Traversing the Avalanche' by Carl Bates



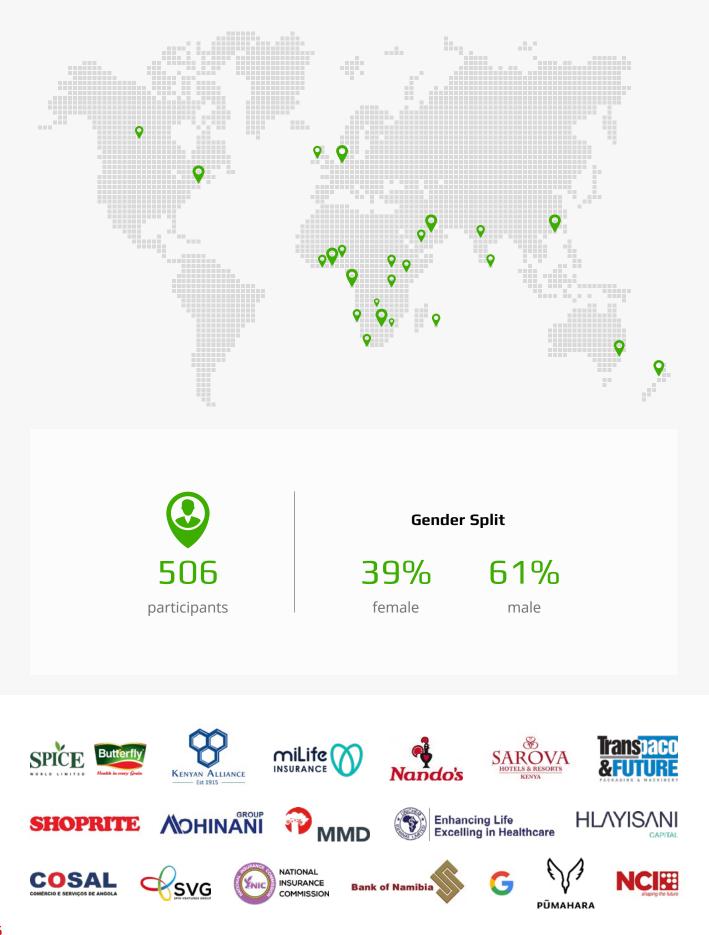
#### Bonus #2:

 Gain insight into the natural energy (area of maximum contribution) that you bring to a board through the Contribution Compass profiler

### Bonus #3:

 Join alumni sessions upon completion for further insight from prominent businesspeople and special webinars

## About Our Applied Directorship Programme Alumni



## Invest in Your Directorship Future

If you are committed to elevating yourself as a director, invest in yourself by applying now.

# <sup>NZD</sup> **\$**5 953

+ GST per applicant with payment plans being available

Our application process ensures that you gain immense value from both the programme and networking with like-minded individuals:



#### **Payment Terms and Conditions**

A deposit is due on acceptance of application with three payment structures available to choose from. Once 12 participants for the programme have been accepted, the dates are finalised and communicated to you and the deposit is no longer refundable. A strict 25-percent cancellation fee from six-weeks prior to commencement (after dates have been confirmed) applies. The applicant is liable for the full investment regardless of attendance or completion post commencement of the course. Each participant will be required to attend classes and successfully complete all resources and assignments as indicated on module outlines in order to meet competency requirements. The minimum attendance requirements allow for a maximum of two sessions to be missed by any participant. "It's a must...Anyone who holds a director title needs to put themselves through this type of learning curve – to know what to expect [and] understand what your role as a director is."

### **Christos Gerasis**

CEO of Apex Cordset Technologies

I've spent the last five years or so serving on 12 boards, many of which as chairman. I considered joining the Applied Directorship Programme given that there were quite a lot of demands coming from those boards, and that I wanted to ensure that I can deliver on those demands confidently. The legal and culture aspects explored during the programme were particularly helpful, as was the toolkit. It was a great investment in time and money. If you want to make a true contribution as a director, I encourage you to strongly consider participating – you owe it to the board that you serve on. ~ Eric Laubscher, Director of EQ Business Solutions

The journey from a founder, owner to implementing a board has been amazing and it has guided me to a step-by-step process of improving my company and also helped me grow personally to change my company and myself. Thank you for an amazing thoughtful programme. ~ **Avani Rach**, Managing Director of Healthy U 2000

From [having] no board experience, I believe I have gained the basic and deep experience and knowledge on what value is required from a board member... It has helped me to identify what areas are lacking in our board and company as a whole. ~ **Zanele Dwayi**, Compliance Officer of Lefika Securities

I found the course absolutely invaluable and have recommended it to people who have been in business for many years as the course provides the practical side of being a director and not only the theoretical learnings. ~ Yvonne Wakefield, CEO and Founder of Caveat Legal Pty Ltd



## About Sirdar

## **Our Experienced Educator**

Roger Hitchcock's experience spans 12 years of training directors across Africa and more than 30 years of business experience in family business, corporate, non-profit and entrepreneurial endeavours. Having personally held a number of directorships, he speaks from lived boardroom experience.

His speciality is in making complexity understandable, and facilitating resilient and agile solutions to some of the biggest challenges that boards face. He is passionate about assisting companies and individuals to find their clear strategic direction and purpose, and helping them to take steps to implement this purpose effectively.

Sirdar is a leading guide, appointer and educator of high-performance boards, exclusively licensed for delivery in New Zealand by Skills Consulting Group.

We navigate the way to business growth through boardroom performance. Then, we help you to overcome your challenges and leverage your strengths. Our integrated board approach is delivered through advisory services, governance, evaluations, diagnostics, appointments and the continuous upskilling and education of directors.

## Sirdar guides a practical, invested approach to create meaningful economic impact.

Our Guide, Appoint and Educate solutions make Sirdar the invested boardroom partner in New Zealand.

